

# HandheldContact

Handheld Contact – two-way wireless syncing between your BlackBerry® device and ACT!



Handheld Contact is the only service enabling two-way, wireless synchronization between your BlackBerry device and your ACT! Contact and Customer Management software. Track and manage complete prospect and customer information and more. Improve your productivity and mobilize your customer management with Handheld Contact – it's like taking your office with you.

## What can Handheld Contact do for you?

### Increases productivity and saves you time

Access accurate and current ACT! data anytime, anywhere on your mobile device

- View your ACT! Contacts, Calendar Items, Notes, Histories, To-Do Items, and Activities on your BlackBerry
- Call and email ACT! contacts from your BlackBerry device
- ACT! data is synced automatically every 15 minutes so your data is always up-to-date
- ACT! data is stored directly on your handheld device so you don't depend on your cellular coverage for your information

### Update ACT! data directly from your mobile device

- Enter contacts, schedule activities and tasks, and log notes and histories for emails with automatic time-stamping on your BlackBerry device
- Take notes directly in Handheld Contact eliminating the need for pen-and-paper note-taking and redundant data entry

***“Mobile access to customer and prospect information is essential for today's business professionals, sales teams and larger workgroups.”***

- Joe Bergera, Senior Vice-President and GM for ACT!

***“If I'm not in the office, it saves me hours. It saves me a minimum of an hour a day - that's a conservative estimate.”***

- Bill Holsman, CEO, Sign-Lite, Cleveland, OH

***“Accuracy of information was the biggest gain in adopting Handheld Contact. The challenge before was that information wasn't getting updated into the database in a timely manner and sometimes it was being forgotten completely.”***

- Larry Heimpel, CompX, Waterloo, ON

## What can Handheld Contact do for your company?

### Improves information accuracy and flow

Enables employee collaboration and data sharing

- Manage sync privileges for multiple users
- Centrally monitor and change sync settings and add an unlimited number of users
- Customize users' sync settings so YOU determine what is synced and what isn't

### Increases employee productivity

- Increases employees' contacts, time with customers, and time in the field
- Reduces employees' dependence on the office with ACT! data directly on their BlackBerry devices
- Easily integrates with existing infrastructure
- Easy to install and use with no training
- Provides a secure, fully-hosted solution using patent-pending technology with all the IT syncing infrastructure you need

### Cost predictable

- Ensures you pay only for the users you need with a subscription model to accommodate your changing business needs without surprises
- Receive free product upgrades and notifications, installation support, and access to toll free and online technical support

Handheld Contact offers a free, 14-day trial.  
Create your account at  
[www.HandheldContact.com](http://www.HandheldContact.com).